



Energy Marketing Representative – Marketing & Trade

Rockpoint Gas Storage is the largest independent owner and operator of natural gas storage in North America, with strategically located assets in key natural gas producing and consuming regions. Rockpoint Gas Storage owns and operates multiple facilities, including the AECO Hub^(TM) and Warwick in Alberta, Canada; Wild Goose and Lodi in California; Salt Plains in Oklahoma and 50% of Tres Palacios in Texas. In total, Rockpoint Gas Storage owns or contracts approximately 300 Bcf of gas storage capacity. Please visit www.rockpointgs.com for more information.

The Company is based in Calgary, Alberta and has an immediate opening for a Trade Analyst.

The purpose of this document is to outline the basic role and responsibilities of the Energy Marketing Representative for Rockpoint Gas Storage and its subsidiaries and other assets within the company's portfolio. It is not the intent of this document to specify all duties associated with the position, but to give a general understanding of the expectations and capabilities the position carries.

The Opportunity:

Reporting to the VP of Origination and Renewable Energy, as the Energy Marketing Representative you will be a part of a small team with a range of responsibilities that encompass all facets of the commercialization of Rockpoint's various natural gas storage assets. This role will provide the opportunity to build customer relationships, to structure storage service transactions, to develop market strategies and to interact with all business units within the organization. If you are looking for a dynamic and challenging career and would like to widen your breadth of experience to encompass natural gas storage and optimization, power hedging and contract negotiations – this is a great opportunity! The candidate will be expected to contribute immediately as well as become involved in longer term business development opportunities that support the energy transition.

The specific area of responsibility will be tailored initially to the successful candidate's experience as we need someone to hit the ground running. This position will offer the right candidate variety in their daily work, learning opportunities and the chance to offer creative solutions. We are seeking an individual with a strong work ethic, who is self-motivated and able to work under minimal supervision. Our ideal candidate will possess excellent analytical and commercial skills as well as the ability to develop and execute

long term business development opportunities. We require someone who is known as an open and honest team player, and who has a positive, engaging attitude.

Key Accountabilities

- Initiate new business relationships, nurture the existing customer network and develop crucial industry contacts in both Canada and the USA
- Contribute to earnings by locking in term contracts that bring steady revenue to the organization
- Develop and execute the operating plan in collaboration with multiple business units
- Gather market intelligence and assess opportunities to add value
- Analysis of supply/demand and industry trends within specific regions to maximize market opportunity
- Identify, evaluate, and develop short to medium term storage and transportation opportunities
- Analyze contracts/tariffs and regulatory rulings that impact our business operations
- Serve as a liaison between the risk, trade, scheduling, engineering and external counterparties to ensure the accuracy of trades and to resolve any issues that may arise

Education and Experience:

- Successful completion of diploma or degree program.
- 5+ years oil & gas industry experience preferred
- 3+ years of experience working in a commodity trading or scheduling environment would be an asset

Knowledge and Attributes:

- Highly developed level of accuracy and attention to details
- Takes pride in high quality work
- Exceptional time management skills
- Effective communication both written and spoken
- Strong analytical skills
- Self-directed and able to work in a dynamic team-oriented environment
- Supportive and committed team member
- Resourceful and forward-thinking
- Proficient in MS Office Suite, with above average skills in Excel

To apply for this position please send your cover letter & resume to:
careers@rockpointgs.com

For more information about Rockpoint Gas Storage, visit our website at
www.rockpointgs.com

Rockpoint Gas Storage is an equal opportunity employer and strongly supports diversity in the workplace; all candidates who are authorized to work in the country in which the job opportunity is located are welcome to apply.

We thank all applicants for their interest in Rockpoint Gas Storage; however only those candidates selected for an interview will be contacted.